Procurement and Acquisitions Management

PROC-5000

S2 2021  Section NA  3 Credits  03/15/2021 to 05/14/2021  Modified 03/10/2021

Meeting Times

Lecture and Discussion

March 18, 2021 - May 13, 2021
Thursday, 6:00 PM to 10:00 PM, Zoom Online

NOTE: ALL NCR courses begin at 6:00 pm EST – sometimes (even after reviewing) the time reverts to a different time zone.

Start time for other time zones are: 5 pm CT/ 4 pm MT/ 3 pm PT

Class will meet via Zoom - the link will be posted in WorldClassroom (more data in Campus information)

Description

This course is an overview of acquisitions and materials management. Students examine the functional roles of those individuals having responsibility in this area. The course includes discussion of acquisition law, operations management, pricing, negotiations, and logistics.

Requisites

None

Outcomes

The following is a list of the learning outcomes for the course:

- The students will understand and be able to explain the important terminology, facts, concepts, principles, and theories used in the field of Procurement and Acquisition Management. These will consist of the mandatory topics taught in the pre-requisite, advanced core courses, and integrative capstone course.
- The students will understand be able to analyze and apply the core concepts and principles of Purchasing as the foundation for Supply Management and explain, demonstrate, and evaluate the value of Supply Management to the organization; and to compare and contrast the procurement and acquisition principles and practices of commercial/industrial firms.
- The students will understand and be able to explain, analyze, critique, and apply research oriented approaches, case studies, and the use of situational analyses as appropriate in the study of procurement and acquisition management situations.
- The student will understand and be able to demonstrate the ability to properly write, prepare and submit a logically organized writing project. This writing effort must demonstrate the ability to communicate, in writing, at the graduate level.

Required Textbook

Purchasing & Supply Chain Management

Author: Monczka, Handfield
Publisher: Cengage
Edition: 6th
Materials

Please use these excellent resources

Textbook title and ISBN posted here:

http://www.bkstr.com/websteronlinestore/home

Start here - follow drop down menus

Campus Information

PLEASE check with your site regarding if students are to report on site or not as some sites are opening back up. *If in doubt login virtually week one.*

Instructors will post the meetings in WorldClassroom/Canvas for students to log in each week (added security measure). On the left side with all the hyperlinks there will be one for Zoom.

We recommend Chrome for the browser and please mute yourself when not speaking, also only you are able to unmute yourselves in Zoom. If there are many participants it also might be wise to disengage video too (or if bad weather) if low band width messages continually appear.

**Webster University - Jacksonville Naval Air Station:**
Building 110, Yorktown Avenue
Jacksonville, FL 32212
Phone (904) 779-7124, Fax (904) 779-1247 | nasjacksonville@webster.edu

Additional Items

**Emerson Library:** library.webster.edu

There is a live chat feature - home page, contact a librarian (middle of page, middle box): Chat with a librarian on left side (might have to scroll down a bit) - accessible 24 hours a day.

The WSBT subject librarian is:

| Business & Management | Mary Anne Erwin | 800-985-4279 | maerwin@webster.edu |

Please use these excellent resources